IBS

Integrated Business Services

IBS SERVICII JURICICE / LEGAL SERVICES

Stimati Parteneri,

Din experienta noastra, companiile au nevoie de o abordare complexa a situatiilor cu care se confrunta, care sa conduca la generarea de solutii eficiente. Intelegerea nevoilor de business ale unei companii din mai multe perspective permite consultantilor sa ofere cele mai potrivite raspunsuri. De aceea, abordarea noastra de afaceri porneste de la ideea ca, oferind companiilor un pachet de servicii interdependente si complementare, reusim sa furnizam solutii de business care sa raspunda celor mai diversificate cerinte.

IBS Professional Solutions este prima companie locala care ofera in principal servicii integrate de consultanta juridica (prin avocatii IBS) si fiscala.

Misiunea noastra este de a oferi clientilor servicii de consultanta profesionale si de a aduce valoare adaugata afacerilor lor. Suntem intru totul dedicati ideii de parteneriat si de performanta.

Clientii nostri sunt cei mai importanti – atat de importanti incat ne gandim la ei ca la parteneri de afaceri si nu simpli clienti. De aceea, parteneriatul este una dintre valorile noastre de baza.

Marius Rimboaca
Avocat
Managing Partner

Dear Partners,

From our experience, companies need a complex approach of the current situations to be met, which shall generally lead to effective solutions. Understanding the business needs of a company from several perspectives enable the consultants to provide the most suitable solutions. Therefore, our business approach is based on the idea that, offering companies a package of interrelated and complementary services, we can provide business solutions that respond to the most diversified requirements.

IBS Professional Solutions is the first local company that provides integrated consultancy services mainly concerning fiscal and legal assistance (by the associate attorneys of IBS).

Our mission is to provide professional advisory services, to increase value to our clients' business and provide the most effective solutions. We are totally committed to the idea of partnership and performance.

Our clients are the most important to us - so important that we consider them business partners, not simple clients. Therefore the partnership is one of our core values.

Marius Rimboaca
Attorney at law
Managing Partner

"Am ales sa colaboram cu IBS datorita profesionalismului lor, al promptitudinii si calitatii serviciilor oferite. Increderea oferita ne face sa apelam oricand, cu placere, la serviciile voastre".

Daniel Truica - Managing Partner VOLA.RO

"Colaboram cu IBS de ceva timp si suntem placut impresionati de profesionalismul, priceperea si seriozitatea echipei de specialisti cu care am lucrat. Am avut incantarea de a gasi in IBS parteneri de incredere, foarte competenti si pragmatici, care ne-au fost de un real folos in diverse situatii de business. Am reusit sa construim o relatie profesionala si nu numai, foarte buna cu expertii IBS, iar calitatea foarte buna a relatiei este data printre altele de comunicarea foarte eficienta cu ei si timpul rapid de reactie la problemele noastre."

Mirela Enciu - Finance & Administration Manager, HR coordinator FRANKE ROMANIA

"In ultimii 8 ani de cand colaboram cu IBS am inteles ca profesionalismul si expertiza sunt la un nivel foarte inalt. Insa, mai mult, apreciem la aceasta echipa flexibilitatea, pro-activitatea si relatia foarte umana pe care o stabilesc cu clientii. Este un aspect pe care il gasesti rar in acest domeniu."

Lorelai Marchidan - Human Resources Manager SERVIER PHARMA

DESPRE NOI

IBS s-a constituit in anul 2006 prin reunirea unor specialisti provenind din firme de avocatura si companii de consultanta lideri pe plan international si are in prezent o echipa de 15 membri. Experienta lor se potriveste intocmai conceptului de Servicii de Afaceri Integrate (Integrated Business Services) si fundamenteaza pachetul de servicii profesionale al IBS.

Conceptul nostru evidentiaza faptul ca orice afacere trebuie vazuta ca un sistem, iar succesul depinde de performanta tuturor elementelor ce compun sistemul. Constientizand aceasta necesitate, am stabilit o abordare integrata juridica si fiscala a situatiilor cu care se confrunta clientii nostri, precum litigii fiscale, contestatii, reprezentarea in fata autoritatilor fiscale etc.

De asemenea, avocatii IBS acopera domenii precum drept comercial si societar, litigii comerciale, dreptul muncii, drept imobiliar, proprietate intelectuala, recuperari creante, mediere, experienta acumulata contribuind la depasirea interpretarilor eronate cauzate de frecventele modificari legislative

"We chose to work with IBS due to their professionalism, expediency and the quality of the services provided. We gladly resort anytime to their services due to the confidence provided."

Daniel Truica – Managing Partner VOLA.RO

"We have been working with IBS for many years. During this period we have been well impressed by team professionalism, expertise and reliability. We are pleased to find IBS a reliable, very competent and pragmatic partner that have been very helpful to us during different business cases our company faced. We have built during this period with IBS not only a professional but also a qualitative and excelent business relationship. This has been due to the efficient communication we have with IBS and rapid performance of our requests by IBS."

Mirela Enciu - Finance & Administration Manager, HR coordinator FRANKE ROMANIA

"For the last 8 years I realized that professionalism and expertise are at a high level since working with IBS. Moreover, we appreciate the flexibility, pro-activity and human relationships that this team has developed with its clients. It is something you rarely find within this field."

Lorelai Marchidan – Human Resources Manager for SERVIER PHARMA

ABOUT US

IBS was founded in 2006 by bringing together specialists from law firms and major international consultancy companies and it currently has a team of 15 members. Their experience clearly fits the concept of Integrated Business Services (Integrated Business Services) and substantiates IBS professional service package.

Our concept emphasizes that every business should be seen as a system, and success depends on the performance of all the elements that compose the system. Acknowledging this need, we have established an integrated legal and tax approach of cases faced by our clients, namely tax litigation, appeals, representation in front of fiscal authorities etc.

Furthermore, IBS lawyers provide o broad range of corporate services such as corporate and commercial law, commercial disputes, labor law, real estate, intellectual property, debt recovery, mediation, with a significant experience which perfectly suits overcoming misinterpretation caused by frequent legislative changes.

SERVICII

DREPT COMERCIAL SI SOCIETAR

- Infiintarea diferitelor forme de societati comerciale;
- Asistenta generala de drept corporativ;
- Acorduri actionariat;
- transferul de actiuni;
- Organizatii non-profit;
- Contracte interne si internationale.

ACHIZITII SI FUZIUNI

- Fuziuni;
- Achizitii;
- Cumparari active si actiuni;
- Structurare tranzactii;
- Rapoarte due dilligence;
- Reprezentare negocieri.

DREPTUL MUNCII

- Contracte individuale si colective de munca;
- Ctoncedieri;
- Contracte de Management;
- Probleme sindicale;
- Litigii de munca.

LITIGII

- Litigii si contestatii fiscale;
- Litigii comerciale si civile;
- Litigii de munca;
- Recuperari creante;
- Drepturi de autor si proprietate intelectuala.

PROPRIETATE INTELECTUALA

- Drepturi de autor;
- Marci;
- Brevete;
- Modele industriale;
- Licente;
- Know-how.

DREPT IMOBILIAR

- Vanzari si achizitii imobiliare;
- Due diligence;
- Contracte FIDIC;
- Contracte de inchiriere pentru uz comercial si rezidential;
- Leasing.

MEDIERE

- Solutionare amiabila a diferendelor;
  - civile;
  - comerciale;
  - familie;
  - protectia consumatorilor.

EXPERTISE

CORPORATE AND COMMERCIAL LAW

- Incorporation and reorganization of various forms of legal entities;
- Corporate governance issues;
- Shareholder agreements;
- Transfer of shares;
- Non profit organizations;
- International and local agreements.

MERGERS AND ACQUISITIONS

- Mergers;
- Acquisitions;
- Asset purchases and shares;
- Transactions structuring;
- Due diligence reports;
- Negotiations.

LABOR LAW

- Individual and collective labor contracts;
- Redundancies;
- Management contracts;
- Union issues;
- Labor disputes.

DISPUTES

- Litigation and fiscal appeals;
- Civil and commercial litigation;
- Labor disputes;
- Debt collection;
- Copyright and intellectual property.

INTELLECTUAL PROPERTY

- Copyright and related rights;
- Trademarks;
- Patents registration;
- Industrial designs;
- Licences;
- Know-how.

REAL ESTATE

- Real estate sale and acquisition;
- Legal due dilligence;
- FIDIC agreements;
- Lease agreements for commercial and residential use;
- Leasing.

MEDIATION

- Amicable settlement of disputes:
  - civil;
  - commercial;
  - family;
  - consumer protection.

ECHIPA

Avand o echipa de 15 membri, consultantii IBS provin din firme de avocatura si companii de consultanta lideri pe plan international. Experienta lor se potriveste intocmai conceptului de Servicii de Afaceri Integrate (Integrated Business Services) si fundamenteaza pachetul de servicii profesionale al IBS.

Avocatii IBS acopera domenii precum drept comercial si societar, litigii fiscale si comerciale, dreptul muncii, drept imobiliar, proprietate intelectuala, mediere, experienta acumulata contribuind la depasirea interpretarilor eronate cauzate de frecventele modificari legislative.

IBS TEAM

IBS has currently a team of 15 members and brings together specialists from law firms and major consultancy companies at international level. Their experience clearly fits the concept of Integrated Business Services (Integrated Business Services) and substantiates the IBS professional service package.

IBS lawyers provide o broad range of corporate services such as corporate and commercial law, commercial disputes, labor law, real estate, intellectual property, debt recovery, mediation, with a significant experience which perfectly suits overcoming misinterpretation caused by frequent legislative changes.

MARIUSRIMBOACA

- Coordonatorul departamentului juridic si de recuperari creante al IBS
- Membru al Baroului Bucuresti, titular al Cabinetului de Avocat „Rimboaca Ghe. Marius"
- Peste 15 ani de experienta

Marius a fost implicat in numeroase proiecte de achizitii si tranzactii imobiliare pentu proiecte rezidentiale, birouri, centre comerciale, avand expertiza in vanzare-cumparare, inchirieri, rapoarte de tip due dilligence, concesiuni, garantii, contracte de antrepriza etc. De asemenea, a fost implicat in proiecte de drept comercial, litigii fiscale, drepturile asociatilor minoritari, raspunderea societara, contracte, asocieri, structuri societare etc.

Marius a fost consilier juridic al Mobil Rom (Orange), sucursala a France Telecom, unul dintre cei mai importanti operatori GSM din Romania. De asemenea, a detinut pozitia de Senior Associate al firmei de avocatura Testa,David si Asociatii, membra a Ernst & Young Law Alliance. Marius a fost, totodata, Senior Associate al firmei de avocatura Schoenherr si Asociatii si cea de Coordonator al departamentului de proiecte imobiliare al Voicu si Filipescu SCA, firma de avocatura asociata cu Squire, Sanders and Dempsey L.L.P.

A fost implicat in proiecte pentru ING Real Estate, PharmaSwiss, Servier Pharma, Jones Lang Lasalle, Leumi, Shapir, Ispat Sidex, Schencker, DeLaval etc.

Domeniul sau de expertiza acopera industrii diverse precum:

- Constructii
- Farma
- Telecomunicatii
- Asigurari

- Coordinator of the Legal and Debt Recovery departments of IBS;
- Attorney, member of Bucharest Bar Association;
- Over 15 years of experience in the domain

Marius has been involved in numerous projects of real estate purchases and transactions for residential projects, offices, commercial centers, having expertise in sales and purchases, leasing, due diligence reports, concessions, warranties, contractor agreements etc. Also, he has been involved in commercial projects, fiscal litigations, minority shareholders rights, company liability, agreements, associations, company structures etc.

Marius was the legal adviser of Mobil Rom (Orange), France Telecom branch, one of the most important GSM operators in Romania. Also, he had the position of Senior Associate of the law firm Testa, David and Associates, member of Ernst & Young Law Alliance. Marius was also Senior Associate of the law firm Schoenherr and Associates and the Coordinator of the real estate projects department of Voicu and Filipescu SCA, law firm associated with Squire, Sanders and Dempsey L.L.P.

He has been involved in projects for companies such as ING Real Estate, PharmaSwiss, Servier Pharma, Jones Lang Lasalle, Leumi, Shapir, Ispat Sidex, Schencker, DeLaval etc.

His domain of expertise covers different industries such as:

- Constructions
- Pharmaceuticals
- Telecommunications
- Insurances

PORTFOLIO

PharmaSwiss
Choose More Life

BAAR
BIROUL ASIGURĂTORILOR
DE AUTOVEHICULE
DIN ROMÂNIA

hagleitner

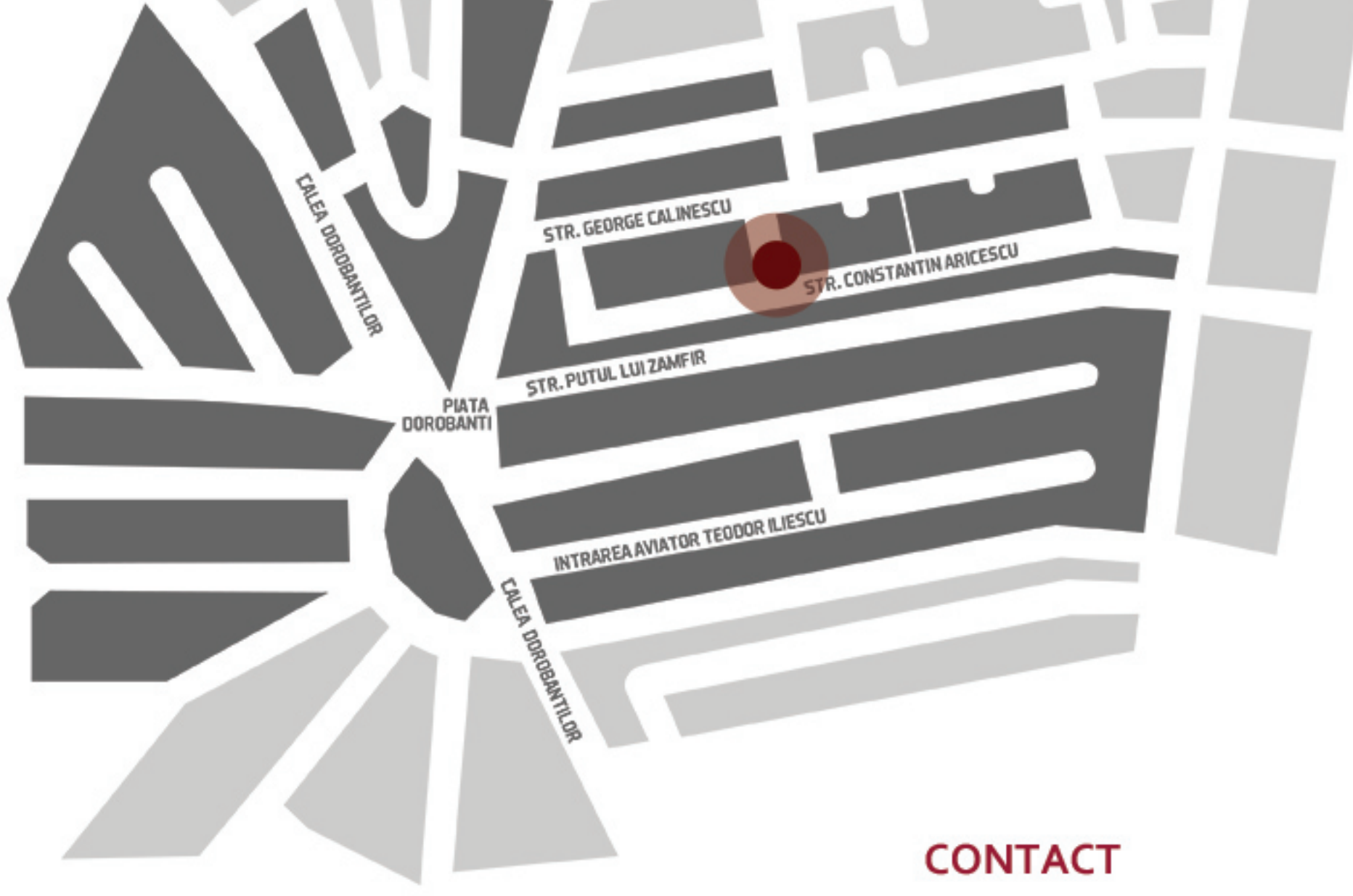
SERVIER

crystal
system

JONES LANG
LASALLE

FRANKE

HANSA FLEX



CONTACT

15 Constantin Aricescu, 2nd floor, Bucharest, District 1, zip code 011685

Tel: (40 31) 420 53 33,
(40 31) 420 62 47
Fax: (40 31) 420 62 48
E-mail: office@ibsprofessional.ro
Web: www.ibsprofessional.ro

IBS

Integrated Business Services